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Sinopec Shanghai Petrochemical Company Limited

中國石化上海石油化工股份有限公司 (A joint stock limited company incorporated in the People's Republic of China)

(Stock Code: 00338)

## 2018 Third Quarterly Report

This announcement is published simultaneously in Shanghai and Hong Kong. This announcement is published pursuant to the Rules Governing Listing of Stocks on Shanghai Stock Exchange in the People's Republic of China and pursuant to the disclosure obligations under Rules 13.09 and 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

#### 1. Important Message

**1.1** The Board of Directors (the "Board") and the Supervisory Committee of Sinopec Shanghai Petrochemical Company Limited (the "Company" or "SPC") as well as its directors, supervisors and senior management warrant the truthfulness, accuracy and completeness of the information contained in the 2018 third quarterly report, and warrant that there are no false representations or misleading statements contained in or material omissions from this report and severally and jointly accept responsibility pursuant to such information.

**1.2** All directors attended the twelfth meeting of the ninth session of the Board, and have considered and adopted the 2018 third quarterly report at the meeting.

**1.3** Mr. Wu Haijun, Chairman and the responsible person of the Company, Mr. Zhou Meiyun, Executive Director, Vice President and Chief Financial Officer overseeing the accounting operations, and Mr. Zhang Feng, person-in-charge of Accounting Department (Accounting Chief) and Director of Finance Department warrant the truthfulness, accuracy and completeness of the financial report contained in this third quarterly report.

**1.4** The financial report of the Company's 2018 third quarterly report was prepared under the China Accounting Standards for Business Enterprises and was unaudited.

# 2. Key Financial Data & Change in Shareholdings

# 2.1 Major Accounting Data

|   | As at the end of<br>the Reporting<br>Period  | As at the end<br>of the previous<br>year  | Increase/decrease<br>at the end of the<br>Reporting Period<br>as compared to the<br>end of the previous<br>year (%)         |
|---|--|---|---|
| Total assets (RMB'000)  | 42,247,772   | 39,609,536  | 6.66  |
| Total equity attributable to<br>equity shareholders of the<br>Company (RMB'000)                                 | 29,734,305   | 28,256,306  | 5.23  |
|   | From the<br>beginning of the<br>year to<br>the end of the<br>Reporting Period<br>(January to<br>September) | From the<br>beginning of the<br>year to the end of<br>the Reporting<br>Period last year<br>(January to<br>September)    | Increase/decrease<br>as compared to the<br>corresponding<br>period of the<br>previous year (%)<br>(January to<br>September) |
| Net cash flows generated<br>from operating activities<br>(RMB'000)  | 3,335,224  | 5,068,803   | -34.20  |
|   | From the<br>beginning of the<br>year to<br>the end of the<br>Reporting Period<br>(January to<br>September) | From the<br>beginning of the<br>year to<br>the end of the<br>Reporting Period<br>last year<br>(January to<br>September) | Increase/decrease<br>as compared to the<br>corresponding<br>period of the<br>previous year<br>(%)(January to<br>September)  |
| Revenue (RMB'000)   | 80,820,403   | 68,157,618  | 18.58   |
| Net profit attributable to<br>equity shareholders of the<br>Company (RMB'000)                                   | 4,660,414  | 4,101,491   | 13.63   |
| Net profit attributable to<br>equity shareholders of the<br>Company excluding non-<br>recurring items (RMB'000) | 4,672,075  | 4,124,954   | 13.26   |
| Return on net assets<br>(weighted average) (%)  | 15.080   | 14.654  | Increased by 0.426 percentage points  |
| Basic earnings per share<br>(RMB/share)   | 0.431  | 0.381   | 13.12   |
| Diluted earnings per share<br>(RMB/share)   | 0.431  | 0.380   | 13.42   |

# Excluded non-recurring items and amount:

| Item   | Amount for the<br>Reporting Period<br>(July to<br>September) | Amount for the<br>period from the<br>beginning of the<br>year to the end of<br>the Reporting<br>Period<br>(January to<br>September) |
|--|--|---|
| Net losses on disposal of non-current assets   | 14,260   | 11,403  |
| Tax relief and reduction with approval exceeding<br>authority or without formal approval or of non-<br>recurring nature  |  |   |
| Government grants recognised through profit and<br>loss except for government grants under the<br>State's unified standards on quota and amount<br>entitlements and closely related to corporate<br>business | 10,975   | 56,289  |
| Other gain or loss items falling within the definition of exceptional items  | -31,230  | -53,841   |
| Employee reduction expenses  | -14,142  | -27,155   |
| Income from forward exchange contracts   | 16,869   | 18,103  |
| Income of investment disposal counted in the income statement  | -679   | 943   |
| Income from external entrusted loans   | -2   | 11  |
| Effect on minority interests (after tax)   | 429  | -5,208  |
| Tax effect for the items above   | -5,004   | -269  |
| Total  | -8,524   | 276   |

2.2 Total Number of Shareholders as at the End of the Reporting Period, Top Ten Shareholders and Shareholdings of the Top Ten Shareholders of Shares in Circulation (or Unrestricted Shares)

Unit: Share

| Total number of shar  | ahaldars   |   |   |   |   | 90,001                                       |
|---|--|---|---|---|---|--|
|   |  | in ag of the t                                | on ton about  | haldana   |   | 90,001                                       |
|   |  | 0   | op ten share  |   |   | 1  |
| Name of<br>shareholder (in full)  | Number of<br>shares held at<br>the end of the<br>Reporting<br>Period | Percentage<br>of total<br>shareholding<br>(%) | Number of<br>shares with<br>selling<br>restrictions | Number of<br>pledged of<br>Situation of<br>the shares |   | - Type of<br>shareholder                     |
| China Petroleum &<br>Chemical<br>Corporation  | 5,460,000,000  | 50.44   | 0   | Nil   | - | State-owned<br>enterprise<br>legal<br>person |
| HKSCC<br>(Nominees)<br>Limited  | 3,458,236,821  | 31.95   | 0   | Unknown   | - | Foreign<br>legal<br>person                   |
| China Securities<br>Finance<br>Corporation<br>Limited   | 323,632,242  | 2.99  | 0   | Nil   | - | Others                                       |
| Central Huijin<br>Investment Ltd.   | 67,655,800   | 0.63  | 0   | Nil   | - | Others                                       |
| HKSCC Limited   | 57,862,847   | 0.53  | 0   | Nil   | - | Foreign<br>legal person                      |
| GF Fund –<br>Agricultural<br>Bank of China<br>– GF CSI<br>Financial Asset<br>Management<br>Plan                   | 45,222,300   | 0.42  | 0   | Nil   | - | Others                                       |
| Dacheng Fund –<br>Agricultural Bank of<br>China<br>– Dacheng CSI<br>Financial<br>Asset Management<br>Plan         | 43,531,469   | 0.40  | 0   | Nil   | - | Others                                       |
| China Asset Fund –<br>Agricultural Bank of<br>China<br>– China Asset CSI<br>Financial<br>Asset Management<br>Plan | 43,083,750   | 0.40  | 0   | Nil   | - | Others                                       |
| Bosera Fund –<br>Agricultural<br>Bank of China – Bosera<br>CSI<br>Financial Asset<br>Management Plan              | 43,083,700   | 0.40  | 0   | Nil   | - | Others                                       |

| E Fund – Agricultural<br>Bank<br>of China – E Fund CSI<br>Financial Asset   | 43,083,700   | 0.40         | 0               | Nil             | -      | Others        |
|---|--|--------------|-----------------|-----------------|--------|---------------|
| Management Plan   | holdings of the  | ton ton abor | nahaldana af l  | Immostriated    | Charag |               |
| Snare   | holdings of the  | top ten sna  |                 |                 |        |               |
| Name of shareholder (in full)   | Number of<br>unrestricted<br>shares held at<br>the end of the<br>Reporting | Тру          | e of the shares | of shares pleds | Num    |               |
| China Petroleum &<br>Chemical<br>Corporation  | Period<br>5,460,000,000  | RMB o        | ordinary shares |                 |        | 5,460,000,000 |
| HKSCC<br>(Nominees)<br>Limited  | 3,458,236,821  | Overseas li  | sted foreign sh | ares            |        | 3,458,236,821 |
| China Securities<br>Finance<br>Corporation<br>Limited   | 323,632,242  | RMB o        | ordinary shares |                 |        | 323,632,242   |
| Central Huijin<br>Investment Ltd.   | 67,655,800   | RMB o        | ordinary shares |                 |        | 67,655,800    |
| HKSCC Limited   | 57,862,847   | RMB o        | ordinary shares |                 |        | 57,862,847    |
| GF Fund –<br>Agricultural<br>Bank of China<br>– GF CSI<br>Financial Asset<br>Management<br>Plan                   | 45,222,300   | RMB o        | ordinary shares |                 |        | 45,222,300    |
| Dacheng Fund –<br>Agricultural Bank of<br>China<br>– Dacheng CSI<br>Financial<br>Asset Management<br>Plan         | 43,531,469   | RMB o        | ordinary shares |                 |        | 43,531,469    |
| China Asset Fund –<br>Agricultural Bank of<br>China<br>– China Asset CSI<br>Financial<br>Asset Management<br>Plan | 43,083,750   | RMB o        | ordinary shares |                 |        | 43,083,750    |
| Bosera Fund –<br>Agricultural<br>Bank of China – Bosera<br>CSI<br>Financial Asset<br>Management Plan              | 43,083,700   | RMB o        | ordinary shares |                 |        | 43,083,700    |
| E Fund – Agricultural<br>Bank<br>of China – E Fund CSI<br>Financial Asset   | 43,083,700   | RMB o        | ordinary shares |                 |        | 43,083,700    |

| Management Plan  |  |
|--|--|
| Explanation of the<br>connected<br>relationship or acting<br>in concert<br>relationship of the<br>above shareholders | Among the above-mentioned shareholders, China Petroleum & Chemical<br>Corporation ("Sinopec Corp."), a state-owned enterprise legal person, does not<br>have any connected relationship with the other shareholders, and is not an act-in-<br>concert party of the other shareholders under the "Administration Measures on<br>Acquisition of Listed Companies". Among the above-mentioned shareholders,<br>HKSCC (Nominees) Limited and HKSCC Limited are nominee shareholders.<br>Apart from the above, the Company is not aware of any other connected<br>relationships among the other<br>shareholders, or any act-in-concert parties under the "Administration Measures<br>on the Acquisition of Listed Companies". |

### 3. Major Events

# **3.1 Description of Substantial Changes in Major Financial Report Items and Financial Indicators of the Company**

Unit: RMB'000

| Item                       | As at 30<br>September<br>2018 | As at 31<br>December<br>2017 | Increase/<br>decrease<br>amount | Change<br>(%) | Major reason for change  |
|----------------------------|-------------------------------|------------------------------|---------------------------------|---------------|--|
| Cash at bank and on hand   | 11,615,831                    | 9,504,266                    | 2,111,565                       | 22.22         | Increase in profit and cash<br>generated from operating<br>activities in the Reporting<br>Period |
| Other payables             | 101,041                       | 126,545                      | (25,504)                        | -20.15        | Withdrawal of payments<br>against Jinyon in the<br>Reporting Period                              |
| Construction in progress   | 1,150,693                     | 966,485                      | 184,208                         | 19.06         | Increase in general<br>construction expenditure in<br>the Reporting Period                       |
| Staff salaries payable     | 345,192                       | 123,959                      | 221,233                         | 178.47        | Increase in the amount of<br>bonuses accrued in the<br>Reporting Period                          |
| Advances from<br>customers | 1,000,318                     | 477,273                      | 523,045                         | 109.59        | The purchase amount of<br>non-related parties<br>increased at the end of the<br>reporting period |

| Item  | For the nine-me<br>ended 30 Se | eptember   | Increase/<br>decrease | Change<br>(%) | Major reason for change  |
|---|--------------------------------|------------|-----------------------|---------------|--|
|   | 2018                           | 2017       | amount                | (70)          |  |
| Revenue                                       | 80,820,403                     | 68,157,618 | 12,662,785            | 18.58         | Increase in petrochemical<br>product prices and growth<br>of oil sector business       |
| Cost of sales                                 | 64,033,755                     | 51,614,139 | 12,419,616            | 24.06         | Increase in the cost of  |
| Cost of sales                                 | 04,035,755                     | 51,014,159 | 12,419,010            | 24.00         | crude oil and other raw<br>materials   |
| Net cash flow<br>from operating<br>activities | 3,265,184                      | 4,909,548  | -1,644,364            | -33.49        | The prices of major raw<br>materials were affected by<br>fluctuations in international |
|   | 200. (21                       | 127.071    | 70.000                | 51.01         | oil prices   |
| Financial<br>expenses – net<br>value          | 208,631                        | 137,971    | 70,660                | 51.21         | Interest income increased<br>significantly in the<br>Reporting Period                  |

| Investment<br>income | 933,950 | 848,278 | 85,672 | 10.10 | Increase in profit of<br>SECCO in the Reporting<br>Period |
|----------------------|---------|---------|--------|-------|---|
|----------------------|---------|---------|--------|-------|---|

# 4. Appendix

## 4.1 CONSOLIDATED BALANCE SHEETS AS AT 30 SEPTEMBER 2018

|  |                                | Unit: RMB'000                         |
|--|--------------------------------|---------------------------------------|
| Items                                    | As at the end of the<br>Period | As at the<br>beginning of the<br>year |
|  | (unaudited)                    | (audited)                             |
| Current assets                           |                                |                                       |
| Cash at bank and on hand                 | 11,615,831                     | 9,504,266                             |
| Notes receivable and Accounts receivable | 3,976,193                      | 3,426,439                             |
| Including, Notes receivable              | 1,160,668                      | 1,151,053                             |
| Accounts receivable                      | 2,815,525                      | 2,275,386                             |
| Advances to suppliers                    | 360,183                        | 27,537                                |
| Other receivables                        | 123,352                        | 71,550                                |
| Including, Interests receivable          | 93,319                         | 52,993                                |
| Dividend receivable                      | 2,775                          | 0                                     |
| Inventories                              | 7,045,655                      | 6,597,598                             |
| Non-current assets due within one year   | 228,711                        | 238,661                               |
| Total current assets                     | 23,349,925                     | 19,866,051                            |
| Non-current assets                       |                                |                                       |
| Long-term equity investments             | 4,697,744                      | 4,592,044                             |
| Investment properties                    | 380,370                        | 391,266                               |
| Fixed assets                             | 11,825,996                     | 12,892,501                            |
| Construction in progress                 | 1,185,997                      | 1,001,118                             |
| Intangible assets                        | 384,359                        | 397,661                               |
| Long-term prepaid expenses               | 310,738                        | 349,588                               |
| Deferred tax assets                      | 112,643                        | 119,307                               |
| Total non-current assets                 | 18,897,847                     | 19,743,485                            |
| Total assets                             | 42,247,772                     | 39,609,536                            |

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#### CONSOLIDATED BALANCE SHEETS (CONTINUED) AS AT 30 SEPTEMBER 2018

|   |                                | Unit: RMB'000                         |
|---|--------------------------------|---------------------------------------|
| Items   | As at the end of the<br>Period | As at the<br>beginning of the<br>year |
|   | (unaudited)                    | (audited)                             |
| Current liabilities   |                                |                                       |
| Short-term borrowings   | 1,866,355                      | 606,157                               |
| Financial liabilities measured at fair value through profit or loss | 0                              | 1,516                                 |
| Notes payable and Accounts payable                                  | 5,912,269                      | 5,573,281                             |
| Advances from customers   | 1,000,318                      | 477,273                               |
| Employee benefits payable   | 345,192                        | 123,959                               |
| Taxes payable   | 1,863,972                      | 3,290,036                             |
| Other payables  | 1,097,521                      | 850,022                               |
| Including, Interest payable   | 2,040                          | 864                                   |
| Dividends payable   | 26,872                         | 23,686                                |
| Non-current liabilities due within one year                         | 851                            | 0                                     |
| Total current liabilities   | 12,086,478                     | 10,922,244                            |
|   |                                |                                       |
| Non-current liabilities   |                                |                                       |
| Deferred revenue  | 143,379                        | 145,679                               |
| Total non-current liabilities                                       | 143,379                        | 145,679                               |
| Total liabilities   | 12,229,857                     | 11,067,923                            |
| Shareholders' equity  |                                |                                       |
| Share capital   | 10,823,814                     | 10,814,177                            |
| Capital surplus   | 615,761                        | 586,307                               |
| Other comprehensive income  | 12,341                         | 17,403                                |
| Specific reserve  | 30,700                         | 0                                     |
| Surplus reserve   | 5,727,624                      | 5,727,624                             |
| Undistributed profits   | 12,524,065                     | 11,110,795                            |
| Total equity attributable to equity                                 | 29,734,305                     | 28,256,306                            |
| shareholders  |                                |                                       |
| of the Company  |                                |                                       |
| Minority interests  | 283,610                        | 285,307                               |
| Total shareholders' equity  | 30,017,915                     | 28,541,613                            |
| Total liabilities and shareholders' equity                          | 42,247,772                     | 39,609,536                            |

#### COMPANY BALANCE SHEETS AS AT 30 SEPTEMBER 2018

|  |                                | Unit: RMB'000                      |
|--|--------------------------------|------------------------------------|
| Items                                    | As at the end of the<br>Period | As at the beginning<br>of the year |
|  | (unaudited)                    | (audited)                          |
| Current assets                           |                                |                                    |
| Cash at bank and on hand                 | 10,213,472                     | 8,268,493                          |
| Notes receivable and Accounts receivable | 2,584,782                      | 2,573,172                          |
| Including, Notes receivable              | 950,573                        | 815,227                            |
| Accounts receivable                      | 1,634,209                      | 1,757,945                          |
| Advances to suppliers                    | 351,016                        | 20,931                             |
| Other receivables                        | 101,042                        | 126,546                            |
| Including, Interests receivable          | 92,194                         | 51,115                             |
| Inventories                              | 6,175,599                      | 5,971,505                          |
| Non-current assets due within one year   | 195,081                        | 212,834                            |
| Total current assets                     | 19,620,992                     | 17,173,481                         |
| Non-current assets                       |                                |                                    |
| Long-term equity investments             | 5,820,446                      | 5,711,216                          |
| Investment properties                    | 412,549                        | 423,941                            |
| Fixed assets                             | 11,595,783                     | 12,644,706                         |
| Construction in progress                 | 1,185,997                      | 1,000,924                          |
| Intangible assets                        | 323,037                        | 332,518                            |
| Long-term prepaid expenses               | 301,002                        | 338,837                            |
| Deferred tax assets                      | 100,891                        | 111,929                            |
| Total non-current assets                 | 19,739,705                     | 20,564,071                         |
| Total assets                             | 39,360,697                     | 37,737,552                         |

#### COMPANY BALANCE SHEETS (CONTINUED) AS AT 30 SEPTEMBER 2018

|   |                                | Unit: RMB'000                      |
|---|--------------------------------|------------------------------------|
| Items   | As at the end of the<br>Period | As at the beginning<br>of the year |
|   | (unaudited)                    | (audited)                          |
| Current liabilities   |                                |                                    |
| Short-term borrowings   | 1,762,655                      | 518,000                            |
| Financial liabilities measured at fair value through profit or loss |                                |                                    |
| Notes payable and Accounts payable                                  | 3,626,437                      | 4,129,720                          |
| Advances from customers   | 932,147                        | 407,092                            |
| Employee benefits payable   | 334,207                        | 30,411                             |
| Taxes payable   | 1,851,125                      | 3,240,971                          |
| Other payables  | 958,306                        | 977,203                            |
| Including, Interest payable   | 1,517                          | 738                                |
| Dividends payable   | 26,872                         | 23,686                             |
| Total current liabilities   | 9,464,877                      | 9,303,397                          |
| Non-current liabilities   |                                |                                    |
| Deferred revenue  | 143,379                        | 145,679                            |
| Total non-current liabilities                                       | 143,379                        | 145,679                            |
| Total liabilities   | 9,608,256                      | 9,449,076                          |
| Shareholders' equity  |                                |                                    |
| Share capital   | 10,823,814                     | 10,814,177                         |
| Capital surplus   | 615,761                        | 586,307                            |
| Other comprehensive income  | 12,341                         | 17,403                             |
| Specific reserve  | 30,700                         | 0                                  |
| Surplus reserve   | 5,727,625                      | 5,727,624                          |
| Undistributed profits   | 12,542,200                     | 11,142,965                         |
| Total shareholders' equity  | 29,752,441                     | 28,288,476                         |
| Total liabilities and shareholders' equity                          | 39,360,697                     | 37,737,552                         |

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## 4.2 CONSOLIDATED INCOME STATEMENTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2018 (Unaudited)

|   |                                | Unit: RMB'000 |
|---|--------------------------------|---------------|
|   | Nine months ended 30 September |               |
| Items   | 2018                           | 2017          |
| Total Revenue   | 80,820,403                     | 68,157,618    |
| Including: Revenue  | 80,820,403                     | 68,157,618    |
| Total cost  | 75,802,703                     | 63,795,370    |
| Including: Cost of sales                                    | 64,033,755                     | 51,614,139    |
| Taxes and surcharges  | 9,137,920                      | 9,576,364     |
| Selling and distribution expenses                           | 389,205                        | 347,316       |
| General and administrative expenses                         | 2,367,112                      | 2,309,150     |
| Financial expenses  | -208,631                       | -137,971      |
| Asset impairment losses                                     | 83,342                         | 86,372        |
| Add: Other income   | 21,962                         | 25,705        |
| Investment income("-" to indicate loss)                     | 933,950                        | 848,278       |
| Including: Share of income of associates and joint          | 914,904                        | 837,840       |
| ventures  |                                |               |
| Change in fair value gains ("-" to indicate                 | 1,516                          | 0             |
| loss)   |                                |               |
| Asset disposal income ("-" to indicate loss)                | -11,403                        | -6,939        |
| <b>Operating profit</b> ("-" to indicate loss)              | 5,963,725                      | 5,229,292     |
| Add: Non-operating income                                   | 40,154                         | 10,880        |
| Less: Non-operating expenses                                | 59,667                         | 38,369        |
| Total profit ("-" to indicate loss)                         | 5,944,212                      | 5,201,803     |
| Less: Income tax expenses                                   | 1,279,038                      | 1,090,809     |
| Net Profit ("-" to indicate loss)                           | 4,665,174                      | 4,110,994     |
| Classified by continuity of operations                      |                                |               |
| Net profit from continuing operation ("-" to indicate loss) | 4,665,174                      | 4,110,994     |
| Classified by ownership of the equity                       |                                |               |
| Attributable to equity shareholders of the Company          | 4,660,414                      | 4,101,491     |
| Minority interests  | 4,760                          | 9,503         |
| Other comprehensive income, net of tax                      | -5,063                         | -552          |
| Total comprehensive income                                  | 4,660,111                      | 4,110,442     |
| Attributable to equity shareholders of the                  | 4,655,351                      | 4,100,939     |
| Company   |                                |               |
| Minority interests  | 4,760                          | 9,503         |
| Earnings per share  |                                | Unit: RMB     |
| Basic earnings per share (RMB)                              | 0.431                          | 0.381         |
| Diluted earnings per share (RMB)                            | 0.431                          | 0.380         |

#### COMPANY INCOME STATEMENTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2018 (Unaudited)

|   |                                | Unit: RMB'000 |
|---|--------------------------------|---------------|
|   | Nine months ended 30 September |               |
| Items   | 2018                           | 2017          |
| Revenue   | 59,398,025                     | 48,632,557    |
| Less: Cost of sales   | 42,820,226                     | 32,269,533    |
| Taxes and surcharges  | 9,119,957                      | 9,559,562     |
| Selling and distribution expenses                           | 310,364                        | 274,010       |
| General and administrative expenses                         | 2,270,227                      | 2,206,250     |
| Financial expenses - net                                    | -242,124                       | -140,126      |
| Asset impairment losses                                     | 68,150                         | 100,412       |
| Add: Other income   | 18,485                         | 22,444        |
| Investment income ("-" to indicate loss)                    | 882,898                        | 810,124       |
| Including: Share of income of associates and joint          | 872,799                        | 803,391       |
| ventures  |                                |               |
| Asset disposal income("-" to indicate                       | -11,439                        | -7,464        |
| loss)   |                                |               |
| <b>Operating profit</b> ("-" to indicate loss)              | 5,941,169                      | 5,188,020     |
| Add: Non-operating income                                   | 13,789                         | 9,533         |
| Less: Non-operating expenses                                | 37,107                         | 38,174        |
| Total profit("-" to indicate loss)                          | 5,917,851                      | 5,159,379     |
| Less: Income tax expenses                                   | 1,271,473                      | 1,078,357     |
| Net Profit("-" to indicate loss)                            | 4,646,378                      | 4,081,022     |
| Net profit from continuing operation ("-" to indicate loss) | 4,646,378                      | 4,081,022     |
| Other comprehensive income, net of tax                      | -5,063                         | -552          |
| Total comprehensive income                                  | 4,641,315                      | 4,080,470     |

#### CONSOLIDATED INCOME STATEMENTS FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2018 (Unaudited)

|   |                                 | Unit: RMB'000 |
|---|---------------------------------|---------------|
|   | Three months ended 30 September |               |
| Items   | 2018                            | 2017          |
| Total Revenue   | 28,632,763                      | 25,050,668    |
| Including: Revenue  | 28,632,763                      | 25,050,668    |
| Total cost  | 27,465,116                      | 23,364,990    |
| Including: Cost of sales                                    | 23,325,924                      | 18,772,168    |
| Taxes and surcharges  | 3,023,482                       | 3,571,091     |
| Selling and distribution expenses                           | 117,759                         | 124,542       |
| General and administrative expenses                         | 959,223                         | 896,091       |
| Financial expenses  | -34,414                         | -49,132       |
| Asset impairment losses                                     | 73,142                          | 50,230        |
| Add: Other income   | 8,410                           | 25,705        |
| Investment income("-" to indicate loss)                     | 297,992                         | 288,210       |
| Including: Share of income of associates and joint          | 272,502                         | 277,772       |
| ventures  |                                 |               |
| Change in fair value gains("-" to indicate loss)            | -7,784                          | 0             |
| Asset disposal income                                       | -8,546                          | -1,809        |
| ("-" to indicate loss)                                      |                                 |               |
| <b>Operating profit</b> ("-" to indicate loss)              | 1,457,719                       | 1,997,784     |
| Add: Non-operating income                                   | 8,010                           | -22,083       |
| Less: Non-operating expenses                                | 36,674                          | 25,124        |
| Total profit ("-" to indicate loss)                         | 1,429,055                       | 1,950,577     |
| Less: Income tax expenses                                   | 295,366                         | 419,736       |
| Net Profit ("-" to indicate loss)                           | 1,133,689                       | 1,530,841     |
| Classified by continuity of operations                      |                                 |               |
| Net profit from continuing operation ("-" to indicate loss) | 1,133,689                       | 1,530,841     |
| Classified by ownership of the equity                       |                                 |               |
| Attributable to equity shareholders of the Company          | 1,136,283                       | 1,526,012     |
| Minority interests  | -2,594                          | 4,829         |
| Other comprehensive income, net of tax                      | 0                               | 0             |
| Total comprehensive income                                  | 1,133,689                       | 1,530,841     |
| Attributable to equity shareholders of the Company          | 1,136,283                       | 1,526,012     |
| Attributable to minority shareholders                       | -2,594                          | 4,829         |
| Earnings per share  |                                 | Unit: RMB     |
| Basic earnings per share (RMB)                              | 0.105                           | 0.142         |
| Diluted earnings per share (RMB)                            | 0.105                           | 0.142         |

#### COMPANY INCOME STATEMENTS FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2018 (Unaudited)

|   | 1                               | Unit: RMB'000 |
|---|---------------------------------|---------------|
|   | Three months ended 30 September |               |
| Items   | 2018                            | 2017          |
| Revenue   | 20,422,494                      | 18,094,113    |
| Less: Cost of sales   | 15,178,561                      | 11,881,961    |
| Taxes and surcharges  | 3,017,357                       | 3,563,923     |
| Selling and distribution expenses                           | 98,709                          | 99,810        |
| General and administrative expenses                         | 925,613                         | 861,309       |
| Financial expenses - net                                    | -63,455                         | -48,104       |
| Asset impairment losses                                     | 57,950                          | 50,230        |
| Add: Other income   | 6,704                           | 22,444        |
| Investment income("-" to indicate loss)                     | 262,976                         | 270,897       |
| Including: Share of income of associates and joint          | 262,976                         | 264,164       |
| ventures  |                                 |               |
| Asset disposal income("-" to indicate loss)                 | -8,546                          | -2,107        |
| <b>Operating profit</b> ("-" to indicate loss)              | 1,468,893                       | 1,976,218     |
| Add: Non-operating income                                   | 7,789                           | -19,024       |
| Less: Non-operating expenses                                | 25,321                          | 25,295        |
| Total profit("-" to indicate loss)                          | 1,451,361                       | 1,931,899     |
| Less: Income tax expenses                                   | 296,920                         | 414,722       |
| <b>Net Profit</b> ("-" to indicate loss)                    | 1,154,441                       | 1,517,177     |
| Net profit from continuing operation ("-" to indicate loss) | 1,154,441                       | 1,517,177     |
| Other comprehensive income, net of tax                      | 0                               | 0             |
| Total comprehensive income                                  | 1,154,441                       | 1,517,177     |

## 4.3 CONSOLIDATED CASH FLOW STATEMENTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2018 (Unaudited)

|   |                      | Unit: RMB'000 |
|---|----------------------|---------------|
|   | Nine months ended 30 | September     |
| Items   | 2018                 | 2017          |
| Cash flows from operating activities  |                      |               |
| Cash received from sales of goods or  | 88,657,753           | 75,576,811    |
| rendering of services   |                      |               |
| Refund of taxes and surcharges  | 53,650               | 71,688        |
| Cash received relating to other   | 49,317               | 29,735        |
| operating activities  |                      |               |
| Sub-total of cash inflows   | 88,760,720           | 75,678,234    |
| Cash paid for goods and services  | 69,932,197           | 55,904,482    |
| Cash paid to and on behalf of employees   | 1,836,820            | 1,691,162     |
| Payments of taxes and surcharges  | 13,315,993           | 12,623,839    |
| Cash paid relating to other operating activities  | 340,486              | 389,948       |
| Sub-total of cash outflows  | 85,425,496           | 70,609,431    |
| Net cash flows generated from operating activities  | 3,335,224            | 5,068,803     |
| Cash flows from investing activities  |                      |               |
| Cash received from entrusted lending  | 12,000               | 48,000        |
| Cash received from returns on   | 811,442              | 479,632       |
| investments   |                      |               |
| Net cash received from disposal of<br>fixed assets, intangible assets and<br>other long-term assets | 210,585              | 1,848         |
| Proceeds from disposal of subsidiary<br>and other business entities                                 | 9,600                | 641,365       |
| Cash received relating to other investing activities  | 3,299,675            | 10,438        |
| Sub-total of cash inflows   | 4,343,302            | 1,181,283     |
| Cash paid to acquire fixed assets,<br>intangible assets and other long-<br>term assets              | 569,996              | 772,187       |
| Cash paid to entrusted lending  | 21,304               | 12,000        |
| Cash paid to other related investment activities  | 2,781,897            | 1,500,000     |
| Sub-total of cash outflows  | 3,373,197            | 2,284,187     |
| Net cash flows generated from investing activities  | 970,105              | -1,102,904    |

#### CONSOLIDATED CASH FLOW STATEMENTS (Continue) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2018 (Unaudited)

|   | Unit. KMB 000               |            |
|---|-----------------------------|------------|
|   | Nine months ended 30 Septem |            |
| Items   | 2018                        | 2017       |
| Cash flows from financing activities                                    |                             |            |
| Cash received from the investment                                       | 37,102                      | 54,580     |
| Including: cash inflows from minority                                   | 0                           | 54,580     |
| investment in subsidiaries  |                             |            |
| Cash received from borrowings   | 2,519,859                   | 111,647    |
| Sub-total of cash inflows   | 2,556,961                   | 166,227    |
| Cash repayments of borrowings   | 1,261,157                   | 59,422     |
| Cash paid for distribution of dividends or profits                      | 3,306,554                   | 2,717,134  |
| and interest expenses   |                             |            |
| Sub-total of cash outflows  | 4,567,711                   | 2,776,556  |
| Net cash flows generated from financing activities                      | -2,010,750                  | -2,610,329 |
| Effect of foreign exchange rate changes on cash<br>and cash equivalents | 16,986                      | -3,263     |
| Net increase in cash and cash equivalents                               | 2,311,565                   | 1,352,307  |
| Add: Cash and cash equivalents at beginning of the period               | 7,504,266                   | 5,440,623  |
| Cash and cash equivalents at end of the period                          | 9,815,831                   | 6,792,930  |

#### CASH FLOW STATEMENTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2018 (Unaudited)

|  | Nine months ended 30 Sep |            |
|--|--------------------------|------------|
| Items  | 2018                     | 2017       |
| Cash flows from operating activities   |                          |            |
| Cash received from sales of goods or rendering<br>of services  | 67,070,300               | 55,130,684 |
| Refund of taxes and surcharges   | 9,886                    | 23,383     |
| Cash received relating to other operating activities   | 20,088                   | 24,477     |
| Sub-total of cash inflows  | 67,100,274               | 55,178,544 |
| Cash paid for goods and services   | 48,402,777               | 35,542,670 |
| Cash paid to and on behalf of employees  | 1,629,076                | 1,569,002  |
| Payments of taxes and surcharges   | 13,270,521               | 12,567,177 |
| Cash paid relating to other operating activities   | 296,541                  | 414,158    |
| Sub-total of cash outflows   | 63,598,915               | 50,093,007 |
| Net cash flows generated from operating activities   | 3,501,359                | 5,085,537  |
| Cash flows from investing activities   |                          |            |
| Cash received from returns on investments  | 768,606                  | 448,131    |
| Net cash received from disposal of fixed<br>assets, intangible assets and other long-<br>term assets | 3,705                    | 1,129      |
| Cash received relating to other investing activities   | 3,272,662                | 625,353    |
| Sub-total of cash inflows  | 4,044,973                | 1,074,613  |
| Cash paid to acquire fixed assets, intangible assets and other long-term assets                      | 584,517                  | 771,229    |
| Cash paid to other related investment activities   | 2,800,000                | 1,500,000  |
| Sub-total of cash outflows   | 3,384,517                | 2,271,229  |
| Net cash flows used in investing activities  | 660,456                  | -1,196,616 |

#### CASH FLOW STATEMENTS (Continue) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2018 (Unaudited)

|  | Nine months ended 30 September |            |
|--|--------------------------------|------------|
| Items  | 2018                           | 2017       |
| Cash flows from financing activities                                     |                                |            |
| Cash received from the investment  | 37,102                         | 54,580     |
| Cash received from borrowings  | 2,421,159                      | 18,000     |
| Sub-total of cash inflows  | 2,458,261                      | 72,580     |
| Cash repayments of borrowings  | 1,178,000                      | 72,000     |
| Cash paid for distribution of dividends or profits and interest expenses | 3,297,097                      | 2,708,824  |
| Sub-total of cash outflows   | 4,475,097                      | 2,780,824  |
| Net cash flows used in financing activities                              | -2,016,836                     | -2,708,244 |
| Effect of foreign exchange rate changes on cash and cash equivalents     | 0                              | -562       |
|  |                                |            |
| Net increase in cash and cash equivalents                                | 2,144,979                      | 1,180,115  |
| Add: Cash and cash equivalents at beginning of the period                | 6,268,493                      | 4,421,143  |
| Cash and cash equivalents at end of the period                           | 8,413,472                      | 5,601,258  |

Unit: RMB'000

By Order of the Board Sinopec Shanghai Petrochemical Company Limited Guo Xiaojun Joint Company Secretary

Shanghai, the PRC, 25 October 2018

As at the date of this announcement, the executive directors of the Company are Wu Haijun, Jin Qiang, Guo Xiaojun, Zhou Meiyun and Jin Wenmin; the non-executive directors of the Company are Lei Dianwu and Mo Zhenglin; and the independent non-executive directors of the Company are Zhang Yimin, Liu Yunhong, Du Weifeng and Li Yuanqin.